



**BILBAO
SPAIN**

2023
6-8 JUNE

SUB CON TRATA CIÓN

INTERNATIONAL FAIR OF MANUFACTURING PROCESSES AND EQUIPMENT



**IN
DUS
TRY**



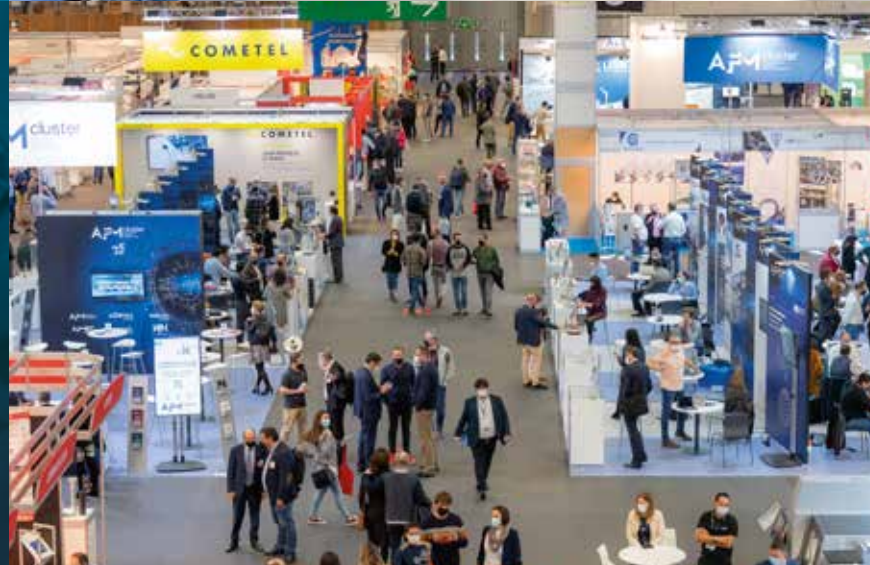
**SUB
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CIÓN**

INDUSTRIAL SUBCONTRACTING, TECHNICAL SOLUTIONS FOR MANUFACTURING

In an increasingly global and internationalised world, industrial subcontracting takes on greater importance as a business strategy.

The **sector in Spain** is made up of a wide range of specialised SMEs, with net national capital and extensive work experience in global and international environments. These companies:

- work for traditional and cutting edge sectors, such as: Automotive, Aeronautical, Renewable Energy, Medical Technologies, Machine-Tool, Microtechnology, Defence, Telecommunications, Railway,....
- have high level certificates and homologation and form part of a dynamic and innovative business sector that represents around 10% of the Spanish industrial GDP.
- are located in the Autonomous Communities with a long industrial tradition: Basque Country, Madrid, Catalonia, mainly.





SUB CON TRATA CIÓN

THE LARGEST B2B MEETING FOR SUBCONTRACTOR SMEs IS:

- **CONSOLIDATED**, holding its 21st edition with a well-known national and international history.
- **MONOGRAPHIC** on the processes and equipment sector.
- **UNIQUE** as an industrial subcontracting trade show in Spain.
- **ADAPTED** to the needs of its clients with special formats.

BUSINESS AREAS OF EXHIBITORS

Processes

Electricity/Electronics, Assembly, Casting, Engineering, Moulds, Models and Dies, Subcontracted products, Prototyping, Specialised Services, Processing, Machining and Manufacture of Parts and Components, Surface Treatments and Coatings.

Machinery

CAD-CAM, Coding, Marking and Identification, Greasing and Lubrication, Casting, Forging, Rolling and Surface Treatment equipment, Welding Equipment, Customised Machinery and Equipment, Metering, Control and Safety, Metrology, Paints and Chemical Products for Surface Treatments and Coatings, Robotics and Manipulators, Tooling and accessories.

VISITORS POSITIONS AND SECTORS

Directors and Managers of Purchasing and Supplies, Production, Industrial Subcontracting, R&D&I, Innovation, etc. from the Aeronautical, Automotive, Railway, Machine-Tool, Petrochemical, Iron and Steel, Energy, Naval sectors, etc.

It offers two major highlights:

- **20th EUROPEAN INDUSTRIAL SUBCONTRACTING MEETING:** organised by the Barcelona and Bilbao Chambers of Commerce and BEC, with the collaboration of the Spanish Chambers of Commerce. Major buyers participate in this event and nearly a thousand interviews are scheduled.
- **+INDUSTRY** Subcontratación is held as part of this platform devoted to Smart Manufacturing, which simultaneously brings together six major industrial trade shows.

SUBCONTRATACIÓN 2019 in figures:

Exhibitors: 543

Countries of origin: 27, mainly Germany, France, Italy and Portugal, as well as Spain.

Professional visitors to +INDUSTRY: 19,534, mainly from Germany, Portugal, France, Italy, the Netherlands, Turkey, Belgium, Algeria, Morocco, Mexico, Peru, Ecuador, as well as Spain.



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WE BRING FAIRS TOGETHER TO BOOST OPPORTUNITIES

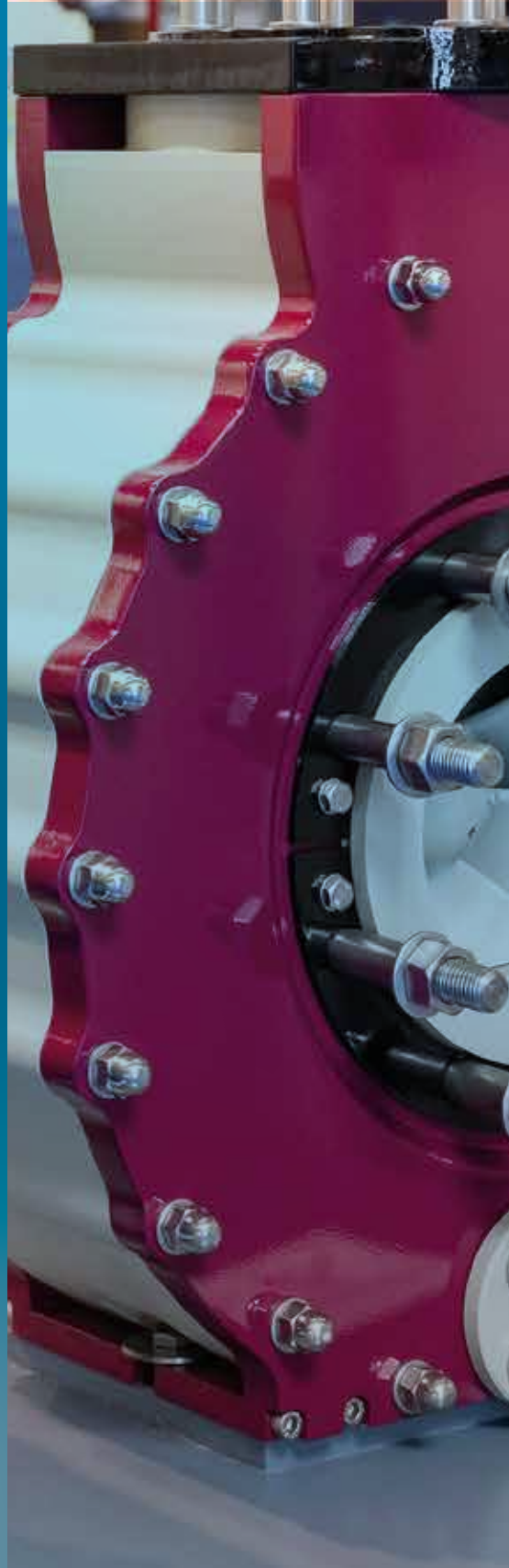
BEC will be the main meeting point for the Smart Manufacturing sectors.

Important industrial trade shows will be held simultaneously over three days:

**ADDIT3D, BeDIGITAL,
SUBCONTRATACIÓN,
MAINTENANCE AND
PUMPS&VALVES**

A dynamic space focusing on technology and innovation, where exhibitors and visitors will find areas to connect, share experiences and knowledge and promote their business:

**B2B MEETINGS
NETWORKING
WORKSHOPS
CONFERENCES
SUCCESS STORIES**



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21st EDITION

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EXPOSSIBLE!